

**13°** CVDAY

MILAN NOVEMBER 20 / 2019  
SAN DONATO MILANESE - CROWNE PLAZA HOTEL



**BACK** **«««**  
**TO THE FUTURE**

**CREDIT INDUSTRY: CONNECTING  
YESTERDAY AND TOMORROW**



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**AXACTOR**

# INTRO

**From day to day the Italian credit industry has been catapulted into the future: over the last two years there has been nothing but talks about structured finance, FinTech, artificial intelligence, and increasingly complex and structured deals of portfolios and platforms.**

Suddenly we believed that all problems could only be solved with innovation and that the “old” had to be swept away with no regrets. But the temptation to erase the past is never always a wise choice and what has been happening over the last few periods confirms that sometimes we have to take some steps backwards.

**The credit industry cannot abandon itself to the wave of the “new” but must succeed in exploiting the best practices implemented over the years in order to face the new challenges in the best possible way.**

This will be the central theme of the **13th CvDay** entitled ***“Back to the future! Credit industry: connecting yesterday and tomorrow”***.

Thanks to the contribution of the most relevant players, both Italian and foreign, this Congress edition will try to analyze one of the most complex markets to understand.

The morning will be divided into **3 different sessions**: the first will be tackling the theme of the **debt collection performance**, the second one will be analyzing **servicers and servicing**, while the third session will explore the theme of **legal collection and Law Firms**. On stage one to one interviews and round tables will alternate.

The relationship between **FinTech and the credit industry** will be the central theme of the afternoon.

In this session, through speeches and round tables, will be illustrated the main innovations destined to take an increasingly important role for the future development of the sector.



- 09:00 – 09:45 Attendees Registration and Welcome Networking Coffee  
09:45 – 10:00 Opening Speech and Greetings from the Main Sponsor
- 10:00 – 10:45 **SESSION 1 *Debt collection trends: between forecast and reality***  
*Moderator* **Chiara Elisei**, Co-Deputy Editor, **DEBTWIRE EUROPE**
- Round Table:**  
**Andrea Clamer**, Head of Distressed Credit Investment & Servicing **ILLIMITED**  
**Alessandra Coletto**, Head of Collection **DEUTSCHE BANK**  
**Armando La Morgia**, Head of Capital Markets and Securitisation **CREDITO FONDIARIO**  
**Vito Ruscigno**, Head of NPE Optimisation **GRUPPO INTESA SANPAOLO**  
**Dario Maria Spoto**, Associate Partner **KPMG Corporate Finance Italia**  
**Alberto Vigorelli**, Chief Executive Officer **FIRE GROUP**
- 10.45 – 11.00 **THE POINT OF VIEW**  
**Antonio Vanuzzo**, Corporate Finance Report **BLOOMBERG**, *interviews*  
**Lucia Savarese**, Head of Npl Division **BANCA MONTE DEI PASCHI DI SIENA**
- ❖
- 11.00 – 11:45 **SESSION 2 *Servicing state of art***  
*Moderator* **Valeria Gubellini**, Executive Director – Credit Collection **CRIBIS CREDIT MANAGEMENT**
- Round Table:**  
**Francesco Generoso** Head of Collection in Outsourcing **CREDIT AGRICOLE**  
**Manuela Geranio**, Aggregate Professor Finance Department **UNIVERSITA' BOCCONI**  
**Carlo Losco**, C.E.O. **SI COLLECTION**  
**Luca Ottolini**, Credit Director **IREN MERCATO**  
**Clemente Reale**, Country Manager Italia **HOIST FINANCE**  
**Michele Fernando Scandroglio**, Vice Presidente **AT**
- 11:45 – 12.00 **THE POINT OF VIEW**  
**Antonio Vanuzzo**, Corporate Finance Report **BLOOMBERG**, *interviews*  
**Antonella Pagano** Managing Director Financial Services **ACCENTURE**
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12.00 – 12.45

**SESSION 3** *Law firms' evolution between ethics and performance*

Moderator **Christian Faggella**, Managing Partner **LA SCALA SOCIETA' TRA AVVOCATI**

Round Table:

**Corrado Angelelli**, Partner **GREENBERG TRAUIG SANTA MARIA**

**Riccardo Gamba**, General Director **CERVED LEGAL SERVICE**

**Enrica Maria Ghia**, Managing Partner **STUDIO LEGALE GHIA**, Founder **JURISNET**

**Giancarlo Lanzavecchia** Credit & Risk Manager **ENEGAN**

**Silvia Lodi**, Head of Judicial Collection **IFIS NPL**

**Stefano Sutti** Senior Partner **STUDIO LEGALE SUTTI**

12.45 – 13.00

**THE POINT OF VIEW**

**Antonio Vanuzzo**, Corporate Finance Report **BLOOMBERG**, *interviews*

**Dino Crivellari**, Name Partner **STUDIO CRIVELLARI & PARTNERS LEGAL ADVISORS**



13.00 – 13.30

Q&A

13.30 – 15.00

Networking Lunch



15.00 – 16.30

**SESSION 4** *FinTech knocks on Credit Industry's door*

15:00 – 15:20

**THE POINT OF VIEW**

**Antonio Vanuzzo**, Corporate Finance Report **BLOOMBERG**, *interviews*

**Giovanni Bossi**, Member of the Board **CLESSIDRA SGR**, Co-Head **CLESSIDRA RESTRUCTURING FUND**

Founder **CHERRY**

15:20 – 16:30

Round Table:

**Pietro Azzara**, President **ASSOCIAZIONE ITALIA 4 BLOCKCHAIN**

**Alessandro Barazzetti**, Founder **QBT**

**Simone Capecchi**, Executive Director di **CRIF**

**Raffaele Faragò**, CEO **CENTOTRENTA SERVICING**

**Fabio Malosio**, Blockchain Solution Leader **IBM**

**Paolo Peruzzetto**, Head of Sales **CREDITO FONDIARIO**

**Roberto Tognoni**, Executive Partner **REPLY**

Moderator **Massimo Famularo**, Chief FinTech Editor **Credit Village Magazine**



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## CROWNE PLAZA MILAN LINATE

Via K. Adenauer 3, San Donato, Milano, Italy - Tel: +39 (0) 29 148 3658

Crowne Plaza hotel Milan-Linate is a 4 stars hotel, conveniently located near Milan Linate Airport and only 7 km far from Piazza Duomo in Milan. Its 16 meeting rooms, fully equipped and with natural light, can host meetings and events up to 300 people. The ExpoPlaza with its 2300 square metres space is the perfect place for big events. With its 436 rooms, the two restaurants "Il Buongustaio" and "Il Giardino", the fitness room and the Business Centre, this hotel offers perfect hospitality for business travelers.



VENUE

## TRANSIT & DRIVING

### Airport

#### INTERNATIONAL AIRPORT MILANO LINATE (LIN)

> Distance from hotel: 3.11 MI/ 5 KM East

> From Milano Linate Airport, take the East ring road (Tangenziale Est) direction Torino and exit at SAN DONATO MILANESE. You can reach the hotel also by taxi (estimated taxi charge 25.00 euro) or by our complimentary shuttle bus, available at scheduled times (Shuttle bus stops on the first floor - DEPARTURES - exit 4).

#### INTERNATIONAL AIRPORT MILANO MALPENSA (MXP)

> Distance from hotel: 43.5 MI/ 70 KM North West

> Take the highway A4 - direction Bologna, and exit at TANGENZIALE EST/BOLOGNA/GENOVA/MILANO CENTRO. Take the east ring road Tangenziale Est and exit at SAN DONATO/METANOPOLI/VIA EMILIA. You can reach the hotel also by taxi (estimated taxi charge 110.00€).

#### INTERNATIONAL AIRPORT OF BERGAMO - ORIO AL SERIO (BGY)

> Distance from hotel: 34.18 MI/ 55 KM North East

> Take the highway A4 to Milan, and exit at TANGENZIALE EST/BOLOGNA/GENOVA/MILANO CENTRO. Take the east ring road Tangenziale Est and exit at SAN DONATO/METANOPOLI/EMILIA.

### Train

#### MILANO ROGOREDO FFSS

> Distance from hotel: 1.24 MI/ 2 KM North

### Underground

#### SAN DONATO

> Distance from hotel: 0.62 MI/ 1 KM North East



## THE EVENT

The **CvDay**, organized by **Credit Village** and **13th edition** this year, represents the event of the year for the credit industry, both for Italian and foreign players.

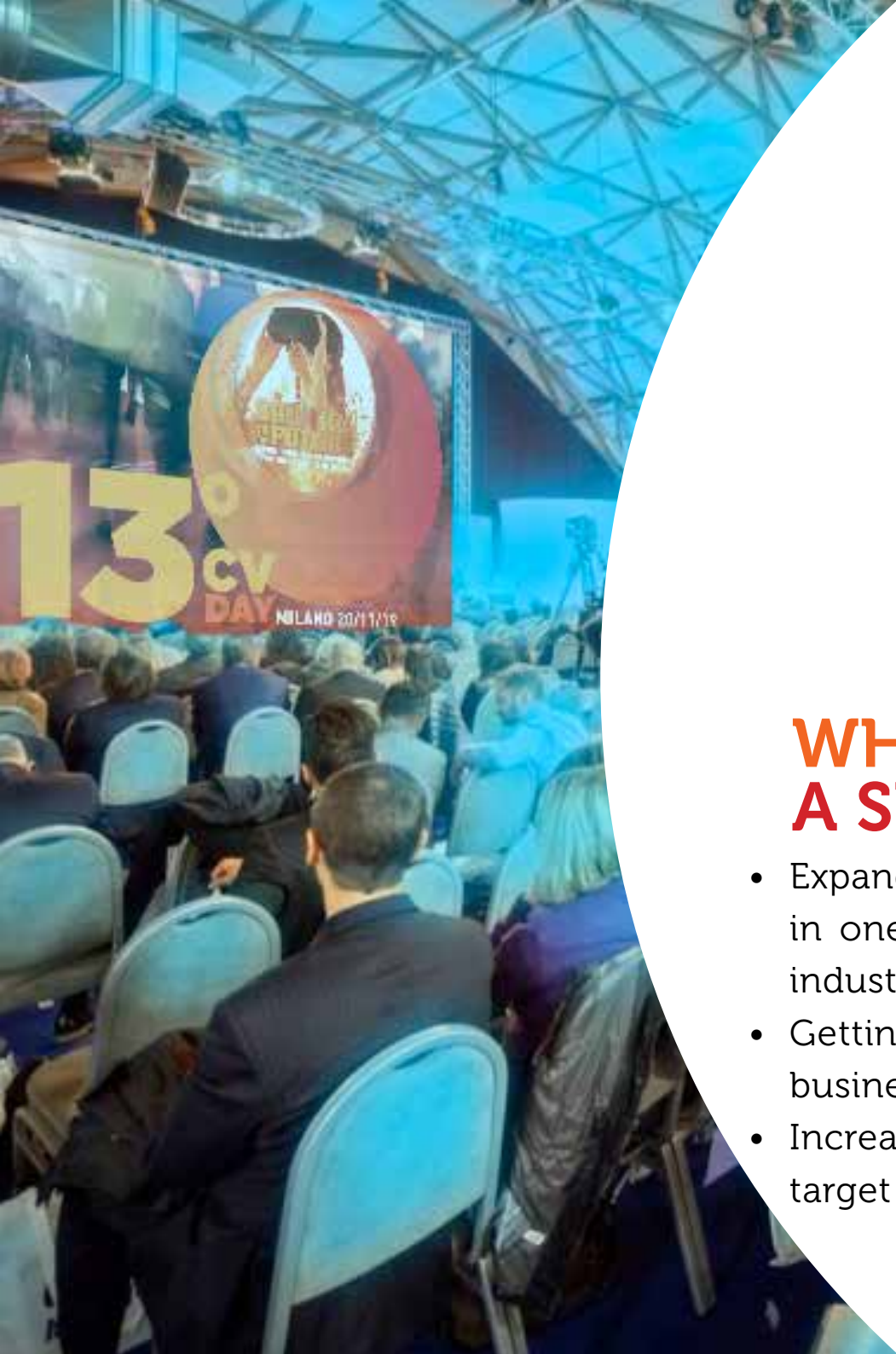
A not to be missed event that investigates and tackles important themes of the credit industry and a unique opportunity for networking and creating new business opportunities.

## WHY ATTEND

- Getting updated on the most important topics for the credit industry development and confronting with peers;
- Networking and creating new business opportunities;
- Being part of one of the most important events for this industry with key players of the sector;
- Exchanging experiences, knowledge and best practices with the main players of the credit industry;
- Anticipating the future







## WHY BECOME A SPONSOR

- Expanding your market and making yourself known in one of the most important events for the credit industry;
- Getting in touch with your target and creating new business opportunities;
- Increasing your visibility in a direct way at your main target

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**SAVE THE DATE**